Responding, Barlow said, "We had a neighborhood meeting. We listened to their concerns ... and we maintain that we think this density and this number of lots is appropriate for the site." She continued, "Regarding traffic, I think we hear that at every single project we present that the neighbors' perception of traffic is ... quite frequently out of proportion to what

the circumstances are on the ground. The degree to which there is an existing traffic problem is, I think, a perception issue rather than a reality issue."

No member of the public spoke in support of the application. Sharon (Sam) Schafer spoke against, raising concerns about the existing traffic situation and the impact of the proposed 35 homes. She said,

"They can do all of their traffic studies, but they're not seeing it like we do every day."

Responding, Barlow said, "Regarding the traffic issues that were raised, these are primarily the offsite

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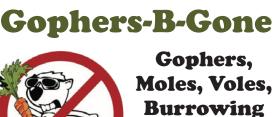
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