

Why advertise in OCN?

- **OCN is mailed FREE to every resident and business in the Tri-Lakes area.** We mail more than 20,700 copies every month and put another 700 copies in stacks throughout the area. OCN has the largest mailed circulation and the third-largest circulation among local newspapers in El Paso County after *The Gazette* and *The Colorado Springs Independent*. We put copies of OCN into the hands of those people most likely to buy your products or services: local residents and businesses.
- **OCN is a primary source for Tri-Lakes area news.** Since its founding in 2001, OCN has been presenting unbiased, detailed coverage of Tri-Lakes area governmental entities and their deliberations and actions. Credibility is key. Advertising in a credible medium typically rubs off on the advertisers in that media.
- **OCN gives preference to Tri-Lakes area businesses.** As part of OCN's long-standing commitment to encouraging the economic health of the Tri-Lakes area, we offer a significantly discounted ad rate to Tri-Lakes area businesses as a way to help local businesses like yours succeed.
- **OCN's low ad rates and monthly publication schedule help stretch your ad budget.** OCN has one of the lowest ad costs per printed copy of any local publication. Since OCN is a monthly publication, your ad is out there for a month—more than four times longer than other local papers. Many of our advertisers tell us they're still getting calls in the third and fourth week of the month.
- **OCN doesn't use contracts.** You aren't tied down. Adjust your advertising month-to-month to meet your changing needs. Our advertisers advertise with us because they see benefit in it, not because they're bound by a contract they signed months before. To reward frequent advertisers, OCN has a Frequent Advertiser Bonus (FAB) rewards program. You earn up to 10% of your ad cost as a reward you can use to reduce the cost of future OCN advertising. The more you advertise with OCN, the more you save. Thanks to our FAB rewards program, OCN advertisers have saved more than \$78,300!
- **You are supporting a good thing.** Your advertising dollars support a unique all-volunteer, Tri-Lakes-focused effort to present factual, comprehensive news to all Tri-Lakes area residents and businesses.

And the best reason of all: It works!

Jennifer Cunningham, Gallery 132 - "OCN is the only print publication where I've seen consistent results in engagement for my business."

Randi and Dale Sehestedt, Woodmoor Handyman and Snow Plowing - "OCN is the only paper we advertise in and it consistently brings us plenty of good local customers. Great paper and great people to work with."

Melissa Riesling, LPC - "Advertising with the OCN has been terrific! I have so many people tell me 'I saw your ad!' The OCN is a very affordable way to promote your business in the community."

Kerri Bohler, The Villa Restaurant - "Thanks for all you have done for us. Our ad with OCN was the best thing we ever did for advertising. It outshines all the rest."

Mary Sue Hafey, Fringe Benefits Custom Interiors - "Since I started advertising with OCN years ago, it has helped brand my company while consistently increasing my exposure and sales!"

Elba D'Asaro, Spa Medica - "OCN ads work!"

Sarah Groh, Sarah Groh Music Studio - "Your paper has been the best press I have ever had. Thanks to the OCN ads my plate is full and I don't think I could take on any more clients right now."

Cathy Thompson, Johan Hair Studio - "OCN is my paper of choice for advertising. The ads John has helped me design have provided a constant stream of new clients. My ads have paid for themselves many times over! Thanks John!"

Mike Reaster, Guitar Lessons - "Ads in OCN work great for me. I tried other local papers and got no response. Thanks to my ads in OCN, I can work from home and make a decent living. All my work comes from my ads in OCN."

For more information on advertising, go to www.ocn.me/advertise.htm or contact John Heiser at (719) 488-3455 or ads@ocn.me.

- 11445 Teachout Road, Colorado Springs. Meets 3rd Wed. each month. Info: 495-4300.
- **Donala Water & Sanitation District Board Workshop**, Thu., Jan. 16, 1:30 p.m., 15850 Holbein Dr. Workshop is open to the public. Meets 3rd Thu. each month. Info: 488-3603, www.donalawater.org.
- **El Paso County Planning Commission Meeting**, Tue., Jan. 21, 9 a.m., 2880 International Circle (off Union Blvd & Printers Pkwy). Meets 1st & 3rd Tue. (if required) each month. Find agendas: <https://planningdevelopment.elpasoco.com/el-paso-county-planning-commission/2019-meetings/>. Info: 520-6300.
- **Lewis-Palmer School District 38 Board Meeting**, Tue., Jan. 21, 6 p.m., Learning Center, 146 Jefferson St., Monument. Normally meets 3rd Mon. each month. Info: 719-867-8690, knameika@lewis-palmer.org, www.lewis-palmer.org.
- **Monument Board of Trustees Meeting**, Tue., Jan. 21, 6:30 p.m., Town Hall Board Room, 645 Beacon Lite Rd., Monument. Normally meets 1st and 3rd Mon. each month. Info: 884-8017, www.townofmonument.org.
- **Wescott Fire Protection District Board Meeting**, Tue., Jan. 21, 7 p.m., Station 1, 15415 Gleneagle Dr. Meets 3rd Tue. each month. Info: 488-8680.
- **D-38 Special Education Advisory Council (SEAC)**, Wed., Jan. 22, 6:30 p.m., Learning Center, 146 Jefferson St., Monument. Info: 433-5672, MNay@lewis-palmer.org.
- **Tri-Lakes Monument Fire Protection District Board Meeting**, Wed., Jan. 22, 6:30 p.m., TLMFPD Station 1, 18650 Hwy 105. Meets 4th Wed. each month. Info: Jennifer Martin, 484-0911, www.tlm-fire.org.
- **Palmer Lake Town Council Meeting**, Thu., Jan. 23, 6 p.m., Palmer Lake Town Hall, 28 Valley Crescent. Meets 2nd Thu. each month. Info: 481-2953, www.townofpalmerlake.com.
- **Woodmoor Improvement Association Annual Meeting**, Mon., Jan. 27, sign in at 6:30 p.m., Woodmoor Barn, 1691 Woodmoor Dr. Light appetizers will be served. Info: 488-2693, www.woodmoor.org.
- **Woodmoor Improvement Association Board Meeting**, Wed., Jan. 29, 7 p.m., Woodmoor Barn, 1691 Woodmoor Dr. Normally meets 4th Wed. each month. Info: 488-2693, www.woodmoor.org.

LOCAL LIBRARY EVENTS

For information on library events, see the library events column on page 22 and visit www.ppld.org. Please note that all Pikes Peak Library facilities will be closed on Monday, Jan. 20 in observance of Dr. Martin Luther King Jr. Day.

- **The Palmer Lake Library hours** are Tue.-Fri., 10 a.m.-6 p.m., and Sat., 10 a.m.-2 p.m. 66 Lower Glenway. Info: 481-2587, www.ppld.org.
- **The Monument Branch Library hours** are Mon.-Thu., 9 a.m.-9 p.m., Fri. & Sat, 10 a.m.-6 p.m., Sun., 1-5 p.m. 1706 Lake Woodmoor Dr. Info: 488-2370, www.ppld.org.

WEEKLY & MONTHLY EVENTS

- **Monument Hill Kiwanis Club Breakfast Meeting**, every Sat.,

7:30 a.m., D-38 Admin. Building, 146 Jefferson St., Monument. Guests are welcome at weekly meetings featuring speakers on a variety of topics and a free continental breakfast. Memberships open to the public. Join the 150+ men & women of the Tri-Lakes area who work together to make a difference for youth and our community. Info: RF Smith, (719) 210-4987, www.MHKiwanis.org. See ad on page 3.

- **Aliyah Congregation**, every Sat., 10 a.m., Mountain Community Mennonite Church, 643 Highway 105, Palmer Lake. Visitors are welcome. Info: 330-2382, www.aliyahcongregation.com. See ad on page 31.
- **Neighborhood Net**, every Sat., 10 a.m. Amateur radio operators practice for emergencies on weekly repeater nets so neighbors can help neighbors. Sign up at www.mereowx.org/neighborhood-net or contactus@mereowx.org.
- **Bingo by the American Legion**, every Sat., game sales start at 6 p.m., games start at 7 p.m., the Depot Restaurant, in Palmer Lake. Proceeds go to scholarships and other community support activities. Info: 481-8668, www.americanlegiontrilakespost911.com/bingo.htm.
- **Artful Outdoors: Weekly art and nature hikes**, most Sat.-Sun., 1-3 p.m. and by appointment. Join Janet Sellers at local nature, cultural, and gallery spots. Info: 719-357-7454, www.StartMyArt.com.
- **Fuel Church Sunday Service**, every Sun., 9:30 a.m. New hours, 9:15 a.m. & 11:15 a.m., kids service ages 4-11 @ 9:15 a.m. only, 14960 Woodcarver Rd. (just west of I-25 off Baptist Road). Non-denominational, spirit led. Info: info@fuel.org, www.fuelchurch.org. See ad on page 10.
- **Tri-Lakes United Methodist Church** Worship Hours, every Sun., traditional services 8 & 11 a.m., contemporary service 9:30 a.m., Sunday school, all ages, 9:30 a.m., 20256 Hunting Downs Way, Monument. Info: 488-1365, www.tlumc.org. See ad on page 3.
- **Black Forest Community Church** Sunday Worship, every Sun., 10 a.m., 6845 Shoup Rd. All are welcome to the family friendly services. Info: www.blackforestcommunitychurch.org.
- **Cathedral Rock Church** Sunday Service, every Sun., 10 a.m., Tri-Lakes YMCA, 17250 Jackson Creek Pkwy, Monument. Info: www.cathedralrockchurch.org. See ad on page 11.
- **Tai-Chi Class**, every Mon., 10 a.m., Palmer Lake Town Hall, 28 Valley Crescent. Cost: \$5. Drop-ins welcome. Info: 481-2953, www.townofpalmerlake.com.
- **Seniors Monday Movie Matinee**, every Mon., 1-4 p.m., Silver Alliance Senior Center located on Lewis-Palmer High School campus. Free movies and snacks. See the schedule of films in Tri-Lakes Silver Alliance Senior Beat.
- **Artfully Speaking Toastmasters**, every Mon., 5:45 p.m., 4452 North Chestnut St., room 252, Colo. Springs. Info: Glenn, 719-260-6551; www.artfullyspeaking.toastmastersclubs.org.
- **Women's A.A. Step Study**, every Mon., 6:30 p.m., Family of Christ Lutheran Church, 675 Baptist Rd. Park in west lot. Info: 360-4306.
- **Monument Life Recovery Group**, every Mon., 6:30-8 p.m., The Ascent Church, 1750 Deer Creek Rd.