# Why advertise in OCN?

- OCN is <u>mailed</u> FREE to every resident and business in the Tri-Lakes area. We mail more than 22,000 copies every month and put another 600 copies in stacks throughout the area. OCN has the largest mailed circulation and the third-largest circulation among local newspapers in El Paso County after The Gazette and The Colorado Springs Independent. We put copies of OCN into the hands of those people most likely to buy your products or services: local residents and businesses.
- OCN is a primary source for Tri-Lakes area news. Since its founding in 2001, OCN has been presenting unbiased, detailed coverage of Tri-Lakes area governmental entities and their deliberations and actions. Credibility is key. Advertising in a credible medium typically rubs off on the advertisers in that media.
- OCN gives preference to Tri-Lakes area businesses. As part
  of OCN's long-standing commitment to encouraging the economic health of the Tri-Lakes area, we offer a significantly discounted ad rate to Tri-Lakes area businesses as a way to help
  local businesses like yours succeed.
- OCN's low ad rates and monthly publication schedule help stretch your ad budget. OCN has one of the lowest ad costs per printed copy of any local publication. Since OCN is a monthly publication, your ad is out there for a month—more than four times longer than other local papers. Many of our advertisers tell us they're still getting calls in the third and fourth week of the month.
- OCN doesn't use contracts. You aren't tied down. Adjust your advertising month-to-month to meet your changing needs. Our advertisers run ads in *OCN* because they see benefit in it, not because they're bound by a contract they signed months before. To reward frequent advertisers, OCN has a Frequent Advertiser Bonus (FAB) rewards program. You earn up to 10% of your ad cost as a reward you can use to reduce the cost of future OCN advertising. The more you advertise with OCN, the more you save. Thanks to our FAB rewards program, OCN advertisers have saved more than \$105,000!
- You are supporting a good thing. Your advertising dollars support a unique all-volunteer, Tri-Lakes-focused effort to present factual, comprehensive news to all Tri-Lakes area residents and businesses.

### And the best reason of all: It works!

Crystal Wright, Crystal's In-Home Training - "I have had the best success with advertising in the Our Community News for my business. 95% of my new clients are coming from this local paper, and I couldn't be more pleased. If you are thinking of advertising in the Monument area, I recommend you advertise with this paper."

Mike Smith, Woodsmith Custom Creations - "OCN is the only paper that works for me. I've tried other newspapers, one that comes out daily and another that comes out weekly. Compared to the results I get from advertising in the OCN the other papers are flops. I get a fairly priced ad in my targeted area with calls referencing my ad every month. It can't be beat!"

Randi and Dale Sehestedt, Woodmoor Handyman and Snow Plowing - "OCN is the only paper we advertise in and it consistently brings us plenty of good local customers. Great paper and great people to work with."

Mary Sue Hafey, Fringe Benefits Custom Interiors - "Since I starting advertising with OCN years ago, it has helped brand my company while consistently increasing my exposure and sales!"

Elba D'Asaro, Spa Medica - "OCN ads work!"

Mike Reaster, Guitar Lessons - "Ads in OCN work great for me. I tried other local papers and got no response. Thanks to my ads in OCN, I can work from home and make a decent living. All my work comes from my ads in OCN."

For more information on advertising, go to www.ocn.me/advertise.htm or contact John Heiser at (719) 488-3455 or ads@ocn.me.

An important message for our readers

# **OCN** needs your help!

Our Community News is an all-volunteer organization. For the past 20 years, our volunteers have provided unbiased reporting on important local issues, including real estate development, fire departments, school districts, and water availability. We have provided a very favorable platform for advertising local businesses. We have published letters to the editor to allow you to express your opinions on events affecting the Tri-Lakes area.

Now we find that we have more tasks than we have volunteers. Some vital jobs where we could use your help:

- Reporters. Reporting on local meetings, what they talked about and what they decided.
- Mailing assistants. Counting and lifting tubs of papers to take the monthly mailing to the post offices and stacks of papers to local businesses, loading and unloading mailing tubs from a truck at two locations, preparing postof-

fice paperwork, tub labels, subscription labels, etc.

- Drivers. Driving a rental truck to various post offices once a month.
- Ad sales assistants. We need volunteers who love OCN to contact local businesses and encourage them to advertise in OCN.

The time and skills involved vary greatly from job to job. OCN will provide whatever equipment and training you need.

Please join us today! Meet a group of interesting and committed people. Learn new skills—use your enthusiasm and creativity to benefit our community and celebrate unfiltered informa-

Please call Publisher John Heiser at (719) 488-3455, or email johnheiser@ ocn.me to see how you can contribute. Contact John today! He is waiting to hear from you. Together we can ensure that OCN continues to provide a vital service to our wonderful Tri-Lakes community.

## **Our Community Notices**

By Janet Sellers

Although we strive for accuracy in these listings, dates or times are often changed after publication. Please double-check the time and place of any event you wish to attend by calling the information number for that event. Please notify us if your event listing needs to be updated.

#### **D38 Talent Show**

District 38 Schools and Monument Hill Kiwanis Club are teaming up to hold a performing arts talent show for students in D38 or living in the D38 boundary. Students wishing to compete must submit an application (available online at monumenthillkiwanis. org as are contest rules and critical dates) by Sat., **Feb. 11**. Auditions will be held Sat., **Feb. 25**.

### Start and end times for D-20

New school start and end times were announced for D-20 for their 2023-24 school year. The new times are as follows: Elementary School: 7:30 am-2:30 pm; Middle School 8:50 am-3:55 pm (CMS: 8:20 am-3:25 pm); High School 8:10 am-3:15 pm. See www.asd20.org/announcements/new-startend-timesfor-202324-school-year-2023-01-24/.

D38 free and reduced price school meals policy

Applications for free and reduced price school meals, instructions and an information letter to households are available at each school or online at www.lewispalmer.org/nutritional services

**Drop the Distracted Driving** 

Colorado has a law that bans texting while driving for drivers of all ages. CDOT found that most people have a "Do Not Disturb While Driving" feature on their phone in a recent survey, but many don't know how to use it. The unexpected can happen in an instant. Be proactive, learn how to enable this feature see DropTheDistraction at distracted.codot.gov.

# Colorado Auto Safety and Traction Law

During winter storms, or when conditions require, CDOT will implement the Passenger Vehicle Traction Law. CDOT can implement the Passenger Vehicle Traction and Chain Laws on any state highway; the law requires specific tire tread depths, chains (or an approved

alternative traction device such as Tire Socks). See https://www.codot.gov/travel/winter-driving/tractionlaw.

### Winter Car Safety per CDOT

Make sure all vehicle systems are in safe operating condition. Even locally, include: sturdy scraper/snowbrush, snow shovel, sand for traction, flashlight, tow strap, jumper cables or battery jump starter device, extra batteries, multi-tool (leatherman type), blanket or sleeping bag, gallon jug of water, first aid and essential medications, flares/reflectors to signal for help and warn other motorists, battery or crank-powered radio for emergency broadcasts. Checklist: https://www.codot.gov/travel/winter-driving/winter-preparedness.

The safety stop is now state law Bicyclists in Colorado now have safe and legal options for navigating through intersections after governor Jared Polis signed Colorado house bill 22-1028 into law on Wednesday, April 13, 2022. The new law, which allows bicyclists and users of low-speed conveyances to treat stop signs as yield signs and stop lights as stop signs when they already have the right of way, goes into effect immediately statewide. Info: bikecoloradosprings.org.

Neighborhood safety

What qualifies as suspicious activity? "If you see something, say something." It's vital to report to local law enforcement. Suspicious activity can refer to any incident, event, individual or activity that seems unusual or out of place. Some common examples of suspicious activities include: A stranger loitering in your neighborhood or a vehicle cruising the streets repeatedly. Someone peering into cars or windows. Here's what local authorities and Colorado Department of Public Safety says is needed information: Who did you see; what did you see; when did you see it; where did you see it; why it is suspicious. Call 911 or your local law enforcement agency.

### Seniors Driver's License Electronic Renewal

With the implementation of the Driver's License Electronic Renewal By Seniors Act (HB21-1139), Colorado seniors now have the permanent ability to renew their driver license or identification card online, but there are new